	2014			2015			2016			2017			2018				2019		
All 7(A)	\$	15,984,793,400		\$	20,764,205,400		\$	20,248,782,043		\$	21,768,217,400		\$	21,862,235,800		\$	19,907,819,800		
Ethnicity																			
All Minority	\$	4,633,393,700	29%	\$	5,991,200,400	29%	\$	6,136,751,100	30%	\$	6,945,830,100	32%	\$	7,161,935,800	33%	\$	6,449,994,900	32%	
AMERICAN INDIAN	\$	75,052,000	0%	\$	129,487,100	1%	\$	102,001,900	1%	\$	118,986,200	1%	\$	163,000,700	1%	\$	135,616,900	1%	
ASIAN OR PACIFI	\$	3,422,998,800	21%	\$	4,280,767,900	21%	\$	4,473,406,800	22%	\$	5,048,820,500	23%	\$	5,031,961,200	23%	\$	4,413,340,600	22%	
BLACK	\$	306,445,700	2%	\$	426,949,900	2%	\$	443,053,100	2%	\$	548,900,100	3%	\$	666,888,300	3%	\$	634,665,000	3%	
HISPANIC	\$	828,897,200	5%	\$	1,153,995,500	6%	\$	1,118,289,300	6%	\$	1,225,545,300	6%	\$	1,300,085,600	6%	\$	1,265,719,400	6%	
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	653,000	0%	
UNDETERMINED	\$	2,356,137,200	15%	\$	2,854,475,500	14%	\$	2,694,074,043	13%	\$	3,261,048,800	15%	\$	3,558,356,700	16%	\$	3,672,291,200	18%	
WHITE	\$	8,995,262,500	56%	\$	11,918,529,500	57%	\$	11,417,956,900	56%	\$	11,561,338,500	53%	\$	11,141,943,300	51%	\$	9,785,533,700	49%	
Gender											Ì								
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	
Female Owned 50% or less	\$	2,716,411,100	17%	\$	3,445,871,000	17%	\$	3,235,067,500	16%	\$	3,387,188,000	16%	\$	3,359,232,000	15%	\$	2,812,082,700	14%	
Female Owned more than 50%	\$	2,068,129,200	13%	\$	2,709,942,700	13%	\$	2,859,301,343	14%	\$	3,081,064,200	14%	\$	2,988,533,900	14%	\$	2,806,237,800	14%	
Male Owned	\$	11,200,253,100	70%	\$	14,608,391,700	70%	\$	14,154,349,200	70%	\$	15,299,965,200	70%	\$	15,514,469,900	71%	\$	14,289,499,300	72%	
Business Age											Î								
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,351,621,200	47%	
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,315,674,900	12%	
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,430,528,300	17%	
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,726,284,800	24%	
Veteran	\$	521,491,300	3%	\$	1,064,084,300	5%	\$	950,036,500	5%	\$	844,462,300	4%	\$	825,840,100	4%	\$	762,479,500	4%	
Rural	\$	2,702,688,500	17%	\$	3,638,962,100	18%	\$	3,565,994,900	18%	\$	3,646,740,600	17%	\$	3,604,705,200	16%	\$	2,994,364,100	15%	
Urban	\$	13,282,104,900	83%	\$	17,125,243,300	82%	\$	16,682,787,143	82%	\$	18,121,476,800	83%	\$	18,257,530,600	84%	\$	16,913,455,700	85%	
Export	\$	1,006,370,600	6%	\$	1,123,931,800	5%	\$	1,134,187,200	6%	\$	1,608,934,800	7%	\$	930,367,600	4%	\$	828,597,500	4%	
CAPLine	\$	348,021,000	2%	\$	405,955,500	2%	\$	276,949,800	1%	\$	237,269,900	1%	\$	287,032,500	1%	\$	243,533,500	1%	
PLP	\$	9,537,957,100	60%	\$	13,378,655,100	64%	\$	12,887,617,243	64%	\$	15,493,779,900	71%	\$	16,123,442,200	74%	\$	15,008,243,100	75%	
Express	\$	1,630,917,900	10%	\$	1,921,389,900	9%	\$	1,871,113,000	9%	\$	1,818,754,600	8%	\$	1,720,860,600	8%	\$	1,502,532,300	8%	
\$150K and Under	\$	1,586,558,500	10%	\$	1,987,357,600	10%	\$	1,952,836,643	10%	\$	1,973,595,100	9%	\$	1,839,494,900	8%	\$	1,542,460,200	8%	
>\$150K - \$350K	\$	1,891,349,800	12%	\$	2,308,689,900	11%	\$	2,345,674,900	12%	\$	2,369,735,400	11%	\$	2,387,495,400	11%	\$	2,388,417,300	12%	
>\$350K - \$2M	\$	7,841,553,800	49%	\$	10,077,426,100	49%	\$	9,491,545,300	47%	\$	9,971,868,400	46%	\$	9,636,979,600	44%	\$	8,661,427,400	44%	
>\$2M	\$	4,665,331,300	29%	\$	6,390,731,800	31%	\$	6,458,725,200	32%	\$	7,453,018,500	34%	\$	7,998,265,900	37%	\$	7,315,514,900	37%	

^{*} All Activity illustrated above is as of 08/16 for each FY listed.

	2014		2015	2016		2017		2018		2019		
All 7(A)	44,248		55,280		55,100		53,507		51,815		44,969	
Ethnicity												
All Minority	10,509	24%	13,594	25%	14,347	26%	14,047	26%	13,885	27%	12,301	27%
AMERICAN INDIAN	311	1%	403	1%	354	1%	387	1%	375	1%	329	1%
ASIAN OR PACIFI	5,649	13%	7,048	13%	7,194	13%	7,059	13%	6,759	13%	5,854	13%
BLACK	1,307	3%	1,824	3%	2,040	4%	2,154	4%	2,331	4%	2,052	5%
HISPANIC	3,242	7%	4,319	8%	4,759	9%	4,445	8%	4,420	9%	4,065	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	5,578	13%	7,173	13%	6,554	12%	6,978	13%	7,252	14%	7,749	17%
WHITE	28,161	64%	34,513	62%	34,199	62%	32,482	61%	30,678	59%	24,919	55%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,832	15%	8,093	15%	7,691	14%	7,332	14%	7,041	14%	5,875	13%
Female Owned more than 50%	7,426	17%	9,812	18%	10,217	19%	9,698	18%	9,225	18%	8,036	18%
Male Owned	29,990	68%	37,375	68%	37,191	67%	36,477	68%	35,549	69%	31,058	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	23,921	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	8,301	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	7,372	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	5,299	12%
Veteran	1,836	4%	2,676	5%	2,773	5%	2,823	5%	2,619	5%	2,172	5%
Rural	7,866	18%	9,612	17%	9,476	17%	9,010	17%	8,715	17%	7,276	16%
Urban	36,382	82%	45,668	83%	45,624	83%	44,497	83%	43,100	83%	37,693	84%
Export	1,313	3%	1,404	3%	1,381	3%	1,910	4%	797	2%	733	2%
CAPLine	488	1%	566	1%	404	1%	331	1%	314	1%	278	1%
PLP	10,402	24%	14,579	26%	14,424	26%	21,019	39%	22,471	43%	20,607	46%
Express	22,733	51%	27,883	50%	28,466	52%	25,382	47%	24,142	47%	19,717	44%
\$150K and Under	26,253	59%	32,622	59%	33,142	60%	30,595	57%	29,062	56%	23,462	52%
>\$150K - \$350K	7,305	17%	8,887	16%	8,876	16%	8,977	17%	9,093	18%	9,093	20%
>\$350K - \$2M	9,156	21%	11,673	21%	10,987	20%	11,580	22%	11,153	22%	10,129	23%
>\$2M	1,534	3%	2,098	4%	2,095	4%	2,355	4%	2,507	5%	2,285	5%

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	2014			2015		2016		2017		2018		2019	
AII 504	\$	3,544,455,000		\$ 3,674,034,000		\$ 3,959,932,000		\$ 4,397,354,000		\$ 4,103,239,000		\$ 4,366,600,000	
Ethnicity													
All Minority	\$	919,874,000	26%	\$ 1,032,818,000	28%	\$ 1,181,818,000	30%	\$ 1,265,787,000	29%	\$ 1,176,150,000	29%	\$ 1,221,690,000	28%
AMERICAN INDIAN	\$	7,413,000	0%	\$ 7,814,000	0%	\$ 9,907,000	0%	\$ 3,479,000	0%	\$ 4,368,000	0%	\$ 3,344,000	0%
ASIAN OR PACIFI	\$	594,396,000	17%	\$ 653,117,000	18%	\$ 787,839,000	20%	\$ 939,775,000	21%	\$ 848,521,000	21%	\$ 819,663,000	19%
BLACK	\$	126,260,000	4%	\$ 129,142,000	4%	\$ 142,249,000	4%	\$ 92,169,000	2%	\$ 56,405,000	1%	\$ 63,978,000	1%
HISPANIC	\$	191,805,000	5%	\$ 242,745,000	7%	\$ 241,823,000	6%	\$ 230,364,000	5%	\$ 266,856,000	7%	\$ 334,705,000	8%
MULTI-GROUP	\$	-	0%	\$ -	0%								
UNDETERMINED	\$	280,037,000	8%	\$ 328,237,000	9%	\$ 354,441,000	9%	\$ 524,018,000	12%	\$ 678,686,000	17%	\$ 704,919,000	16%
WHITE	\$	2,344,544,000	66%	\$ 2,312,979,000	63%	\$ 2,423,673,000	61%	\$ 2,607,549,000	59%	\$ 2,248,403,000	55%	\$ 2,439,991,000	56%
Gender													
Not Reported	\$	-	0%	\$ -	0%								
Female Owned 50% or less	\$	17,150,000	0%	\$ 30,080,000	1%	\$ 87,070,000	2%	\$ 463,306,000	11%	\$ 880,785,000	21%	\$ 898,808,000	21%
Female Owned more than 50%	\$	429,869,000	12%	\$ 466,189,000	13%	\$ 481,813,000	12%	\$ 449,974,000	10%	\$ 373,025,000	9%	\$ 461,384,000	11%
Male Owned	\$	3,097,436,000	87%	\$ 3,177,765,000	86%	\$ 3,391,049,000	86%	\$ 3,484,074,000	79%	\$ 2,849,429,000	69%	\$ 3,006,408,000	69%
Business Age													
Existing or more than 2 years old	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,207,539,000	73%
New Business or 2 years or less	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 413,894,000	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 710,808,000	16%
Change of Ownership	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 34,359,000	1%
Veteran	\$	141,058,000	4%	\$ 118,300,000	3%	\$ 129,202,000	3%	\$ 112,199,000	3%	\$ 79,591,000	2%	\$ 70,277,000	2%
Rural	\$	479,066,000	14%	\$ 476,820,000	13%	\$ 484,163,000	12%	\$ 529,855,000	12%	\$ 539,638,000	13%	\$ 567,590,000	13%
Urban	\$	3,065,389,000	86%	\$ 3,197,214,000	87%	\$ 3,475,769,000	88%	\$ 3,867,499,000	88%	\$ 3,563,601,000	87%	\$ 3,799,010,000	87%
Export	\$	153,526,000	4%	\$ 192,338,000	5%	\$ 178,856,000	5%	\$ 63,126,000	1%	\$ 65,728,000	2%	\$ 59,948,000	1%
\$150K and Under	\$	59,486,000	2%	\$ 51,206,000	1%	\$ 50,859,000	1%	\$ 55,619,000	1%	\$ 47,695,000	1%	\$ 45,086,000	1%
>\$150K - \$350K	\$	365,890,000	10%	\$ 359,127,000	10%	\$ 335,551,000	8%	\$ 369,744,000	8%	\$ 355,787,000	9%	\$ 357,652,000	8%
>\$350K - \$2M	\$	2,143,406,000	60%	\$ 2,202,092,000	60%	\$ 2,239,891,000	57%	\$ 2,479,278,000	56%	\$ 2,293,629,000	56%	\$ 2,559,532,000	59%
>\$2M	\$	975,673,000	28%	\$ 1,061,609,000	29%	\$ 1,333,631,000	34%	\$ 1,492,713,000	34%	\$ 1,406,128,000	34%	\$ 1,404,330,000	32%

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	2014		2015	2016	,	2017		2018	2019)	
All 504	5,035		5,016		4,997		5,458		5,096		5,334	
Ethnicity												
All Minority	1,115	22%	1,174	23%	1,195	24%	1,266	23%	1,201	24%	1,268	24%
AMERICAN INDIAN	12	0%	12	0%	13	0%	7	0%	14	0%	10	0%
ASIAN OR PACIFI	562	11%	605	12%	613	12%	754	14%	661	13%	671	13%
BLACK	196	4%	184	4%	188	4%	118	2%	100	2%	100	2%
HISPANIC	345	7%	373	7%	381	8%	387	7%	426	8%	487	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	362	7%	384	8%	405	8%	516	9%	687	13%	716	13%
WHITE	3,558	71%	3,458	69%	3,397	68%	3,676	67%	3,208	63%	3,350	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	44	1%	91	2%	658	12%	1,283	25%	1,349	25%
Female Owned more than 50%	775	15%	764	15%	801	16%	778	14%	609	12%	684	13%
Male Owned	4,234	84%	4,208	84%	4,105	82%	4,022	74%	3,204	63%	3,301	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,143	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	428	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	724	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	39	1%
Veteran	222	4%	208	4%	212	4%	175	3%	143	3%	107	2%
Rural	769	15%	764	15%	780	16%	878	16%	859	17%	920	17%
Urban	4,266	85%	4,252	85%	4,217	84%	4,580	84%	4,237	83%	4,414	83%
Export	151	3%	189	4%	154	3%	47	1%	60	1%	53	1%
\$150K and Under	535	11%	464	9%	471	9%	492	9%	423	8%	395	7%
>\$150K - \$350K	1,509	30%	1,453	29%	1,357	27%	1,504	28%	1,436	28%	1,426	27%
>\$350K - \$2M	2,680	53%	2,749	55%	2,745	55%	2,986	55%	2,790	55%	3,055	57%
>\$2M	311	6%	350	7%	424	8%	476	9%	447	9%	458	9%

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